

BECOME A TRAINING PARTNER

FREQUENTLY ASKED QUESTIONS (FAQS)

This document lists frequently asked questions for becoming an NSDC partner. It covers funded partnership, non-funded partnership, entrepreneurs and training institutes.

FOR FUNDING

How do I obtain funding from NSDC for skill development initiatives?

NSDC supports business propositions that create large-scale, sustainable capacity for on-ground skill development across India. The proposals for partnership are invited from private players, industry bodies, entrepreneurs and NGOs in a prescribed template available in the [link](#) given herewith.

What is the proposal evaluation process?

On receiving a proposal, NSDC will adopt a phased and detailed due diligence process. Detailed evaluation will be done across pre-defined sets of criteria. Among other things, proposals are evaluated based on the nature of proposal, viability, attractiveness of segment, geographies proposed and category of applicants, among other factors.

What are the purposes for which funding is available?

NSDC will provide funding assistance for creation of skills infrastructure and / or working capital requirement for skill development activity. NSDC assistance shall not be provided for creation of immovable property such as land & building etc.

What is the nature or mode of funding?

The funding is primarily by way of debt up to 75% of the project investment (85% in case of not-for-profit organisation). Balance needs to be infused in the form of promoter contribution.

What is tenor for which the loan is provided?

Debt should be repaid within 7 years or earlier (including principal moratorium period of upto 3 years). This is applicable to all entities. Any exceptions subject to the sole discretion of the NSDC Board.

What is the interest rate for the debt?

Interest Rate is 6% per annum (simple interest) for proposals other than, underserved areas / underserved sectors. The list for Underserved Sectors will be updated periodically and can be obtained from NSDC website.

How many persons need to be trained for the funding partnership?

Minimum 20,000 people to be trained during the project phase with a placement assurance of at least 70%. However, in case of Private Universities, Engineering Colleges, ITIs, Polytechnics, At least 5000 persons to be trained per center over seven years in short term and long term courses.

Is there any hard collateral required for the debt?

Yes, Hard collateral is required. It can include but not limited to a bank guarantee, Equitable mortgage of immovable property, lien on fixed deposits etc. covering minimum 30% of the loan amount.

Is there any reduction in the interest rate for training partners which exceed their placement targets?

Yes, there are incentives for overachieving and disincentives for underachieving the placement targets. These are outlined in the funding guidelines.

NON- FUNDING

What is the eligibility criteria to apply for Non Funding Partnership?

The Entity must have more than 5 years in operation with sustainable growth.

What all documents are required for proposal submission?

Proposal needs to be submitted as per NSDC template for non-funded partnerships available on NSDC website. <https://nsdcindia.org/invitation-proposal>

What is the proposal evaluation process?

Proposal submitted to NSDC in the prescribed format will go through the process of TOR, Legal, Technical & Financial diligence followed by consideration by appropriate authority/ committees.

Post approval of the proposal by appropriate authority, the entity needs to enter into an agreement as per NSDC format which will be for a period of three years subject to annual renewal on the basis of milestones achievement.

How many persons need to be trained in case of non-funding partnership?

In case of Not-For-Profit entity, minimum of 5,000 over a period of 3 years with placement assurance of 70%.

In case of For-Profit entity, minimum of 2,000 over a period of 3 years with placement commitment of 70%.

What all courses can be undertaken as a part of the project?

Courses need to be aligned to specific SSC QP/NOS and can be obtained from NSDC website.

I am a listed entity on NSE/BSE. Is there any change in due-diligence process for me?

For Entity listed in BSE/ NSE with more than 5 years with sustainable growth and with a credit rating of A- and above, separate TOR and due-diligence process may be applicable.

I am a foundation or social venture of a large corporate. Is there any change in due-diligence process for me?

For Not-For-Profit entity previously funded by entities like World Bank, ADB, MSDF, UNDP etc. or foundation/social ventures of large corporates. For such entities separate TOR, and due diligence process may be applicable.

ENTREPRENEUR FAQs

I'm an entrepreneur. Am I eligible for funding?

Yes. However, funding depends on the quality and distinctive nature of the proposal.

How can NSDC help me train my employees?

NSDC will not carry out any training or skill development interventions directly. However, we will enhance, support and coordinate initiatives for training and skill development, while providing financing.

What type of support can the NSDC provide to my organisation?

The NSDC looks at loan or equity funding depending on the type of proposal. The terms and conditions will be further defined after studying the details of the proposal.

FOR TRAINING INSTITUTE

I'm a skill training institute. Am I eligible for funding?

Yes. The funding depends on the quality and distinctive nature of the proposal.

Can we combine our existing training module with NSDC training?

The existing training can be carried out separately. However, to combine it with NSDC training, you will be required to align the modules with QP/NOS and meet other training guidelines as per respective SSCs.

What type of support can the NSDC provide to my organisation?

The NSDC provides loan or equity funding depending on the type of proposal. The terms and conditions will be further defined after studying the details of the proposal.