

# Model Curriculum

## Airline Ramp Executive

**SECTOR:** AEROSPACE AND AVIATION  
**SUB-SECTOR:** AIRLINE  
**OCCUPATION:** OPERATIONS  
**REF ID:** AAS/Q0602  
**NSQF LEVEL:** 4



## Certificate

**CURRICULUM COMPLIANCE TO  
QUALIFICATION PACK – NATIONAL OCCUPATIONAL STANDARDS**  
is hereby issued by the

**AEROSPACE & AVIATION SECTOR SKILL COUNCIL (AASSC)**  
for the

### MODEL CURRICULUM

Complying to the National Occupational Standards of  
Job Role/Qualification Pack : **“Airline Ramp Executive “** QP No. AAS/Q0602 NSQF level 4



(Authorised signatory)

Aerospace & Aviation Sector Skill Council (AASSC)

Date of issuance : 11 July 2017  
Valid up to : 10 July 2018  
*\* Valid up to the next review date of the Qualification Pack*

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## Airline Ramp Executive

### CURRICULUM / SYLLABUS

This program is aimed at training candidates for the job of a “Airline Ramp Executive”, in the “Aerospace & Aviation” Sector/Industry and aims at building the following key competencies amongst the learner

Program Name	Airline Ramp Executive		
Qualification Pack Name & Reference ID.	AAS/Q0602		
Version No.	1.0	Version Update Date	15 – 03 - 2017
Pre-requisites to Training	Graduate		
Training Outcomes	<p>After completing this programme, participants will be able to;</p> <ul style="list-style-type: none"> <li>• Coordinate information</li> <li>• Execute turnaround of an aircraft (during arrival and departure).</li> <li>• Identify and use basic tools, equipment &amp; materials; Understanding of carrying out tool box, machinery equipment for its operation.</li> <li>• Achieve basic communication skills and good inter-personal skills.</li> <li>• Acquire abilities to stand and walk for long periods of time consistent kneeling, squatting and reaching above the head with caution to avoid accidents.</li> </ul>		

This course encompasses 6 of 6 National Occupational Standards (NOS) of “Airline Ramp Executive” Qualification Pack issued by “Aerospace & Aviation Sector Skill Council (AASCC)”.

Sr. No.	Module	Key Learning Outcomes	Equipment Required
1	<p><b>Follow safety and security procedures</b>  <b>Theory Duration</b> (hh:mm)  <b>25:00</b>  <b>Practical Duration</b>            (hh:mm)  <b>23:00</b>  <b>Corresponding NOS Code</b>  <b>AAS/N0502</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>• comprehend the organisation’s safety and security policies and procedures</li> <li>• comprehend the regulatory guidelines on safe conduct of operations and maintenance of conditions to thwart any acts of unlawful interference</li> <li>• report any identified breaches of safety, and security policies and procedures to the designated person</li> <li>• coordinate with other resources at the workplace (within and outside the organisation) to achieve safe and secure environment</li> <li>• identify and mitigate any safety and security hazards like illness, accidents, fires or acts of unlawful interference if it falls within the limits of individual’s authority</li> <li>• report any hazards outside the individual’s authority to the relevant person in line with organisational procedures and regulatory guidelines</li> <li>• follow organisation’s emergency procedures for incidents or accidents, fires or acts of unlawful interference</li> <li>• identify and recommend opportunities for improving health, safety, and security to the designated person</li> <li>• ensure completion of all health and safety records are updates and procedures well defined</li> </ul>	<p>White/Black board, Markers, computer and projector, trainer’s guide, student handbook, Charts regarding health &amp; hygiene, fire-fighting, first aid, chart of prohibited items, walkie-talkie</p>
2	<p><b>Operate a vehicle airside</b>  <b>Theory Duration</b> (hh:mm)  <b>19:00</b>  <b>Practical Duration</b>            (hh:mm)  <b>29:00</b>  <b>Corresponding NOS Code</b>  <b>AAS/N0702</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>• make sure that airside driving authorization/license is appropriate and valid to the vehicle</li> <li>• confirm that the vehicle is lit and marked according to airside driving requirements</li> <li>• complete documents relating to using the vehicle in line with the organisation procedures</li> <li>• To be competent, the user/individual on the job must be able to:</li> <li>• maneuver the vehicle in a controlled manner in all conditions</li> <li>• park the vehicle safely in appropriate areas in line with organisation procedures</li> <li>• follow airside signage/markings</li> </ul>	<p>White/Black board/ Chart paper, Markers/Computer and projector, trainer’s guide, student handbook, Chart of parking layout, traffic markings, signals, cones, barriers,</p>

Sr. No.	Module	Key Learning Outcomes	Equipment Required
		<ul style="list-style-type: none"> <li>• give priority to moving aircraft at all times</li> <li>• maintain a safe distance between the vehicle and aircraft at all times as defined by regulatory guidelines</li> <li>• make sure that all doors and shutters (where relevant) are closed while driving the vehicle</li> <li>• reverse the vehicle according to organisational and regulatory guidelines</li> <li>• be constantly vigilant when driving</li> <li>• wear appropriate Personal Protective Equipment (PPE) while driving</li> <li>• secure vehicle loads in line with the organisation procedures</li> <li>• carry an airside driving license in line with the organisation procedures and regulatory guidelines</li> <li>• take appropriate remedial action when foreign object debris (FOD) or spillage is seen on the airfield/apron</li> <li>• report dangerous or unsafe practices to appropriate authority</li> <li>• get rid of all waste products in line with the organisation procedures and regulatory guidelines</li> <li>• provide unhindered access for emergency services at all times</li> <li>• report all airside incidents, accidents and emergencies in line with organisation procedures and regulatory guidelines</li> <li>• respond to airside incidents, accidents and emergencies in line with organisation procedures and regulatory guidelines</li> </ul>	
3	<p><b>Prepare for aircraft arrival</b>  <b>Theory Duration</b> (hh:mm)  <b>18:00</b>  <b>Practical Duration</b>            (hh:mm)  <b>22:00</b>  <b>Corresponding NOS Code</b>  <b>AAS/N0601</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>• gather information about incoming aircraft from various stakeholders encompassing information of parking bay assigned, any special requirements such as ambulift or wheelchairs, the incoming load of passengers and cargo and mail on the flight</li> <li>• perform a visual FOD (Foreign Object Debris) check of the proposed parking bay for the aircraft to ensure the parking area of the aircraft is free from any debris or loose object or an obstacle which can damage the aircraft</li> <li>• in case of visual docking guidance system (VDGS), ensure that the aircraft type selected in the VDGS matches the aircraft type incoming on</li> </ul>	<p>White/Black board, Markers, computer and projector, trainer's guide, student handbook,</p>

Sr. No.	Module	Key Learning Outcomes	Equipment Required
		<p>the parking bay</p> <ul style="list-style-type: none"> <li>ensure that all equipment and manpower including engineering technicians, loaders, cleaners, drivers are available at the parking bay of the aircraft as per the operational standards set by the organisation</li> <li>be responsible for being a single point of contact for various stakeholders during aircraft turnaround to provide status and information as requested by each stakeholder</li> <li>follow all relevant departmental policies, processes, standard operating procedures and instructions so that work is carried out in a controlled and consistent manner</li> <li>comply with relevant safety, quality and environmental management policies, SOPs and controls to ensure a healthy and safe work environment</li> <li>discuss safety concerns openly and reports them to the relevant supervisor</li> </ul>	
4	<p><b>Manage turnaround of aircraft at ramp</b>  <b>Theory Duration (hh:mm)</b>  <b>15:00</b>  <b>Practical Duration (hh:mm)</b>  <b>25:00</b>  <b>Corresponding NOS Code</b>  <b>AAS/N0605</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>calculate any revised Estimated Time of Departure (ETD)/Targeted Off Blocks Time (TOBT) using airline ground times when an aircraft is operating off schedule as per your organisation airline procedures</li> <li>check for problems that could affect the revised ETD as per your organisation procedures</li> <li>receive a standard movement message, decode and record on appropriate paperwork in line with organisation procedures for arriving aircraft</li> <li>collect any special requests from aircraft crew and ensure that these have been passed to the relevant departments as per the organisation procedures</li> <li>monitor and coordinate the progress of all service providers to ensure the scheduled departure time is met safely and efficiently</li> <li>record deficiencies in the departure process in line with organisation procedures and airline procedures</li> <li>complete a departure briefing with ramp and passenger staff in line with</li> </ul>	<p>White/Black board/ Chart paper, Markers/Computer and projector, trainer's guide, student handbook, video film demonstrating typical questioning techniques</p>

Sr. No.	Module	Key Learning Outcomes	Equipment Required
		<p>organisation procedures</p> <ul style="list-style-type: none"> <li>complete a departure briefing with aircraft operating flight deck and cabin crew in line with the organisation procedures</li> <li>complete all relevant documents accurately in line with the organisation procedures and timelines</li> <li>check and verify the loading and security of load in line with the organisation procedures</li> <li>monitor, check and verify the passengers boarded in line with the organisation procedures</li> <li>check and verify all relevant aircraft departure documents in line with the organisation procedures and regulatory guidelines</li> <li>update information relating to the final aircraft load to all necessary stakeholders in line with the organisation procedures</li> <li>confirm and communicate that the aircraft is ready for departure in line with the organisation procedures</li> <li>record aircraft departure time and communicate to all necessary stakeholders in line with organisation procedures</li> <li>analyse any departure delay and allocate/recommend responsibility in line with the organisation procedures</li> <li>process all relevant documents in line with the organisation procedures</li> <li>act on and report unsafe practices on the ramp in line with organisation procedures</li> <li>act on and report breeches or potential breeches of security and security access points</li> </ul>	
5	<p><b>Take actions to deal with incidents, accidents and emergencies in the aviation security environment</b></p> <p><b>Theory Duration (hh:mm)</b> <b>16:00</b></p> <p><b>Practical Duration (hh:mm)</b> <b>16:00</b></p> <p><b>Corresponding NOS Code</b> <b>AAS/N0501</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>comprehend the probability and severity of emergency situations</li> <li>take action to deal with emergencies, incidents or accidents in line with the organisation's procedures and regulatory guidelines</li> <li>make sure the action planned does not increase the risk or threat to self and others</li> <li>consider the needs of others when taking action</li> <li>keep all the relevant and appropriate person(s) informed on action taken in line with organisation's procedures</li> <li>get help from the appropriate sources</li> </ul>	<p>White/Black board, Markers, computer and projector, trainer's guide, student handbook,</p>



Sr. No.	Module	Key Learning Outcomes	Equipment Required
		<p>in situation(s) that are outside your own authority or ability</p> <ul style="list-style-type: none"> <li>document all actions taken to mitigate risks/emergencies in line with organisation procedures and regulatory guidelines</li> </ul>	
6	<p><b>Work Effectively in a Team</b> <b>Theory Duration (hh:mm)</b> <b>13:00</b></p> <p><b>Practical Duration (hh:mm)</b> <b>19:00</b></p> <p><b>Corresponding NOS Code</b> <b>AAS/N0503</b></p>	<p>Candidates will be able to;</p> <ul style="list-style-type: none"> <li>display courteous and helpful behaviour at all times.</li> <li>take opportunities to enhance the level of assistance offered to colleagues.</li> <li>meet all reasonable requests for assistance within acceptable workplace timeframes.</li> <li>complete allocated tasks as required.</li> <li>seek assistance when difficulties arise.</li> <li>use questioning techniques to clarify instructions or responsibilities.</li> <li>identify and display a non-discriminatory attitude in all contacts with customers and other staff members.</li> <li>observe appropriate dress code and presentation as required by the workplace, job role and level of customer contact.</li> <li>follow personal hygiene procedures according to organisational policy and relevant legislation.</li> <li>interpret, confirm and act on workplace information, instructions and procedures relevant to the particular task</li> <li>interpret, confirm and act on legal requirements in regard to antidiscrimination, sexual harassment and bullying.</li> <li>ask questions to seek and clarify workplace information.</li> <li>plan and organise daily work routine within the scope of the job role</li> <li>prioritise and complete tasks according to required timeframes</li> <li>identify work and personal priorities and achieve a balance between competing priorities</li> </ul>	
	<p><b>Total Duration</b> <b>Theory Duration (hh:mm)</b> <b>106:00</b></p> <p><b>Practical Duration (hh:mm)</b> <b>134:00</b></p>	<p>Unique equipment used;</p> <ul style="list-style-type: none"> <li>Aircraft handling manual (AHM) of widely used aircraft</li> <li>personal protective equipment (PPE) (consisting of safety jacket, safety goggles, ear plugs, gloves &amp; safety shoes)</li> <li>PC/ laptop/ palmtop with</li> </ul>	

Sr. No.	Module	Key Learning Outcomes	Equipment Required
		ticketing/cargo system software <ul style="list-style-type: none"> <li>• airside tractor, step ladder</li> <li>• Unit Load Device (ULD), belt loader</li> <li>• wheel chair &amp; stretcher</li> <li>• weigh scale, containers, pallets, dummy cargo packages</li> </ul>	

*Grand Total Course Duration: 240 Hours, 0 Minutes*

*(This syllabus/ curriculum has been approved by Aerospace & Aviation Sector Skill Council)*

## Trainer Prerequisites for Job role: “Airline Ramp Executive” mapped to Qualification Pack: “AAS/Q0602”

Sl. No.	Area	Details
1	Description	To deliver accredited training service, mapping to the curriculum detailed above, in accordance with the Qualification Pack “AAS/Q0602”.
2	Personal Attributes	Aptitude for conducting training, and pre/ post work to ensure competent, employable candidates at the end of the training. Strong communication skills, interpersonal skills, ability to work as part of a team; a passion for quality and for developing others; well-organised and focused, eager to learn and keep oneself updated with the latest in the mentioned field.
3	Minimum Educational Qualifications	Graduate
4a	Domain Certification	Statutory Certificate from Aerospace & Aviation Sector Skill Council (AASCC) for Job Role: “Airline Ramp Executive” mapped to QP: “AAS/Q0602”. Minimum accepted score for domain certification will be 80%.
4b	Platform Certification	Recommended that the Trainer is certified for the job role “Trainer” mapped to the Qualification Pack : “MEP/Q 0102”. Minimum accepted percentage as per respective SSC guidelines is 80%.
5	Experience	2-3 years of experience.

## Annexure: Assessment Criteria

Job Role : Airline Ramp Executive  
Qualification Pack : AAS/Q0602  
Sector Skill Council : Aerospace & Aviation

### Guidelines for Assessment

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC
2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC
3. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below)
4. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criteria
5. To pass the Qualification Pack, every trainee should score a minimum of 60% in aggregate
6. The marks are allocated PC wise, however, every NOS will carry a weightage in the total marks allocated to the specific QP

Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Marks Allocation		
				Theory	Skills Practical	
1. AAS/N0502 Follow safety and security procedures	PC1. comply with the organisation's safety and security policies and procedures	100	10	5	5	
	PC2. comply with the regulatory guidelines on safe conduct of operations and maintenance of conditions to thwart any acts of unlawful interference		10	5	5	
	PC3. report any identified breaches of safety, and security policies and procedures to the designated person		10	5	5	
	PC4. coordinate with other resources at the workplace (within and outside the organisation) to achieve safe and secure environment		20	10	10	
	PC5. identify and mitigate any safety and security hazards like illness, accidents, fires or acts of unlawful interference if it falls within the limits of individual's authority		10	5	5	
	PC6. report any hazards outside the individual's authority to the relevant person in line with organisational procedures and regulatory guidelines		20	10	10	
	PC7. follow organisation's emergency procedures for accidents, fires or acts of unlawful interference		5	2	3	
	PC8. identify and recommend opportunities for improving health, safety, and security to the designated person		10	8	2	
				Marks Allocation		
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Theory	Skills Practical	
	PC9. complete all health and safety records are updates and procedures well defined		5	2	3	
			<b>Total</b>	<b>100</b>	<b>52</b>	<b>48</b>
	PC1. make sure that personal driving authorisation is appropriate to the vehicle		5	2	3	
	PC2. confirm that the vehicle is lit and marked according to airside requirements		5	2	3	
	PC3. complete documents relating to using the vehicle in line with to organisation procedures		5	2	3	
	PC4. maneuvers the vehicle in a controlled manner in all conditions		5	2	3	

2. AAS/N0702 (Operate a vehicle airside)	PC5. park the vehicle safely in appropriate areas in line with organisation procedures	100	5	2	3
	PC6. follow airside signage / markings		5	2	3
	PC7. give priority to moving aircraft at all times		5	2	3
	PC8. maintain a safe distance between the vehicle and aircraft at all time		5	2	3
	PC9. make sure that all doors and shutters (where relevant) are closed when you are driving the vehicle		5	2	3
	PC10. reverse the vehicle according to aviation and organisational procedures		5	2	3
	PC11. be constantly vigilant when driving		5	2	3
	PC12. wear appropriate personal protective equipment when driving		5	2	3
	PC13. secure vehicle loads in line with your organisation procedures		5	2	3
	PC14. carry an airside driving pass or license in line with your organisation procedures		5	2	3
	PC15. take appropriate remedial action when foreign objects (FOD) or spillages are seen on the airfield		5	2	3
	PC16. report dangerous or unsafe practices to an appropriate authority		5	2	3
	PC17. get rid of all waste products in line with your organisation procedures		5	2	3
	PC18. provide unhindered access for emergency services at all times		5	2	3
PC19. report all airside accidents and emergencies in line with organisation procedures	5	2	3		
			<b>Marks Allocation</b>		
<b>Assessment outcomes</b>	<b>Assessment Criteria for outcomes</b>	<b>Total Marks</b>	<b>Out of</b>	<b>Theory</b>	<b>Skills Practical</b>
	PC20. respond to airside accidents and emergencies in line with organisation procedures		5	2	3
		<b>Total</b>	<b>100</b>	<b>40</b>	<b>60</b>
	PC 1. gather information about incoming aircraft from various stakeholders encompassing information of parking bay assigned, any special requirements such as ambulift or wheelchairs, the incoming load of passengers and cargo and mail on the flight.	<b>100</b>	20	10	10

3. AAS/N0601 (Prepare for aircraft arrival)	PC 2. perform a visual FOD (Foreign Object Debris) check of the proposed parking bay for the aircraft to ensure the parking area of the aircraft is free from any debris or loose object or an obstacle which can damage the aircraft.	10	4	6
	PC 3. in case of visual docking guidance system (VDGS), ensure that the aircraft type selected in the VDGS matches the aircraft type incoming on the parking bay.	10	4	6
	PC 4. ensure that all equipment and manpower including engineering technicians, loaders, cleaners, drivers are available at the parking bay of the aircraft as per the operational standards set by the organisation	20	10	10
	PC 5. be responsible for being a single point of contact for various stakeholders during aircraft turnaround to provide status and information as requested by each stakeholder.	10	4	6
	PC 6. follow all relevant departmental policies, processes, standard operating procedures and instructions so that work is carried out in a controlled and consistent manner	10	4	6
	PC 7. comply with relevant safety, quality and environmental management policies, procedures, SOP and controls to ensure a healthy and safe work environment.	10	5	5
	PC 8. discuss safety concerns openly and reports them to the relevant supervisor	10	4	6
	<b>Total</b>	<b>100</b>	<b>46</b>	<b>54</b>

Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Marks Allocation	
				Theory	Skills Practical
4. AAS/N0501 (Take actions to deal with incidents, accidents and emergencies in the aviation security environment)	PC1. assess the probability and severity of emergency situations	100	20	10	10
	PC2. take action to deal with emergencies, incidents or accidents in line with its organisation's procedures and regulatory guidelines		20	10	10
	PC3. make sure the action planned does not increase the risk or threat to oneself and others		10	5	5
	PC4. consider the needs of others when taking action		10	5	5

	PC5. keep all the relevant and appropriate person(s) informed on action taken in line with organisation's procedures		10	6	4
	PC6. get help from the appropriate sources in situation that are outside your own authority or ability		20	10	10
	PC7. document all actions taken to mitigate risks/ emergencies in line with organisation procedures and regulatory guidelines		10	5	5
		<b>Total</b>	<b>100</b>	<b>51</b>	<b>49</b>
<b>Assessment outcomes</b>	<b>Assessment Criteria for outcomes</b>	<b>Total Marks</b>	<b>Out of</b>	<b>Theory</b>	<b>Skills Practical</b>
5. AAS/N0605 Manage turnaround of aircraft at ramp	PC1. calculate any revised Estimated Time of Departure (ETD)/Targeted Off Blocks Time (TOBT) using airline ground	<b>100</b>	6	2	4
	PC2. check for problems that could affect the revised ETD as per your organisation procedures		6	2	4
	PC3. receive a standard movement message, decode and record on appropriate paperwork in line with organisation procedures for arriving aircraft		6	2	4
	PC4. collect any special requests from aircraft crew and ensure that these have been passed to the relevant departments as per the organisation procedures		6	2	4
	PC5. monitor and coordinate the progress of all service providers to ensure the scheduled departure time is met safely and efficiently		6	2	4
	PC6. record deficiencies in the departure process in line with organisation procedures and airline procedures		5	2	3
	PC7. complete a departure briefing with ramp and passenger staff in line with organisation procedures		5	2	3
	PC8. complete a departure briefing with aircraft operating flight deck and cabin crew in line with the organisation procedures		5	2	3
	PC9. complete all relevant documents accurately in line with the organisation procedures and timelines		5	2	3
	PC10. check and verify the loading and security of load in line with the		5	2	3



	organisation procedures				
	PC11. monitor, check and verify the passengers boarded in line with the organisation procedures		5	2	3
	PC12. check and verify all relevant aircraft departure documents in line with the organisation procedures and regulatory guidelines		5	2	3
	PC13. update information relating to the final aircraft load to all necessary stakeholders in line with the organisation procedures		5	2	3
	PC14. confirm and communicate that the aircraft is ready for departure in line with the organisation procedures		5	2	3
	PC15. record aircraft departure time and communicate to all necessary stakeholders in line with organisation procedures		5	2	3
	PC16. analyse any departure delay and allocate/recommend responsibility in line with the organisation procedures		5	2	3
	PC17. process all relevant documents in line with the organisation procedures		5	2	3
	PC18. act on and report unsafe practices on the ramp in line with organisation procedures		5	2	3
	PC19. act on and report breaches or potential breaches of security and security access points		5	2	3
		<b>Total</b>	<b>100</b>	<b>38</b>	<b>62</b>
			Marks Allocation		
Assessment outcomes	Assessment Criteria for outcomes	Total Marks	Out of	Theory	Skills Practical
6. AAS/N0503 Work Effectively as a Team	PC1. display courteous and helpful behaviour at all times.	<b>100</b>	8	3	5
	PC2. take opportunities to enhance the level of assistance offered to colleagues.		7	3	4
	PC3. meet all reasonable requests for assistance within acceptable workplace timeframes.		8	3	5
	PC4. complete allocated tasks as required. PC5. seek assistance when difficulties arise.		7	3	4

PC6. use questioning techniques to clarify instructions or responsibilities.	7	3	4
PC7. identify and display a non discriminatory attitude in all contacts with customers and other staff members.	7	3	4
PC8. observe appropriate dress code and presentation as required by the workplace, job role and level of customer contact.	7	3	4
PC9. follow personal hygiene procedures according to organisational policy and relevant legislation.	7	3	4
PC10. interpret, confirm and act on workplace information, instructions and procedures relevant to the particular task.	7	3	4
PC11. interpret, confirm and act on legal requirements in regard to anti-discrimination, sexual harassment and bullying.	7	3	4
PC12. ask questions to seek and clarify workplace information.	7	3	4
PC13. plan and organise daily work routine within the scope of the job role.	7	3	4
PC14. prioritise and complete tasks according to required timeframes.	7	3	4
PC15. identify work and personal priorities and achieve a balance between competing priorities.	7	3	4
<b>Total</b>	<b>100</b>	<b>42</b>	<b>58</b>