

## Snapshot

<b>Proposing Organization</b>	IIJT Computer Education Private Limited ( a subsidiary of TeamLease)
<b>Implementing Agency</b>	IIJT Computer Education Private Limited
<b>No. of Trainees in 10 years</b>	1.80 Mn (Yr 1 – 11,836; Yr 5 – 1,44,173)
<b>No. of Centres</b>	1349 (owned – 493 & franchisee – 856)
<b>Location (s)</b>	Tier I to Tier V cities, Pan India
<b>Sectors Targeted</b>	IT, Retail, BFSI, Healthcare, Hospitality, Manufacturing and Construction
<b>Targeted Population Segment</b>	School dropouts, 12 <sup>th</sup> pass , Graduates from government aided colleges and current teachers in schools
<b>Project Cost</b>	Rs 83.61 Cr
<b>Business Model</b>	Company Owned and Franchise Model. Revenues primarily from student fees ( and franchisee revenues)
<b>Operating Model</b>	<ul style="list-style-type: none"> <li>• 25% of franchise revenue shared with IIJT</li> <li>• Technology based system in place for sourcing, training, assessment and monitoring</li> <li>• Leveraging on the strengths of Teamlease for placements</li> </ul>

## Key Strengths of the Proposal

- Trained around 23,678 trainees in the past 4 years, presence in 182 locations
- Placement track record of 82% and Management team brings in related sector experience